"The road to hell is paved with good intentions." No one knows who said this because he/she is in hiding.
Class Agenda

• Announcements
• Inequality in America
• Assignment
Dale Carnegie Fireside

• Julia!
Dale Carnegie Principles

• Don't criticize, condemn or complain.
• Give honest and sincere appreciation.
• Arouse in the other person an eager want.
• Become genuinely interested in other people.
• Remember that a man's name is to him the sweetest and most important sound in any language.
• Be a good listener. Encourage others to talk about themselves.
• Talk in the terms of the other man's interest.
• Make the other person feel important and do it sincerely.
• Avoid arguments.
• Never tell someone they are wrong
• If you're wrong, admit it quickly and emphatically.
• Begin in a friendly way.
• Start with questions the other person will answer yes to. Let the other person do the talking.
• Let the other person feel the idea is his/ hers.
• Try honestly to see things from the other person's point of view.
• Sympathize with the other person.
• Appeal to noble motives.
• Dramatize your ideas.
• Throw down a challenge.
• Begin with praise and honest appreciation.
• Call attention to other people's mistakes indirectly.
• Talk about your own mistakes first.
• Ask questions instead of giving direct orders.
• Let the other person save face.
• Praise every improvement.
• Give them a fine reputation to live up to
• Encourage them by making their faults seem easy to correct.
• Make the other person happy about doing what you suggest.
## Competition Points

*Winners*

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>B</td>
<td>35</td>
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<tr>
<td>C</td>
<td>30</td>
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<td>I</td>
<td>10</td>
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<tr>
<td>G</td>
<td>9</td>
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</tbody>
</table>

*Losers*  

As of 12/04/2017
Athenian Oath

We will ever strive for the ideals and sacred things of the city, both alone and with many; we will unceasingly seek to quicken the sense of public duty; we will revere and obey the city’s laws; we will transmit this city not only not less, but greater, better, and more beautiful than it was transmitted to us.
Video

• Larry King and Me!

• [http://www.youtube.com/watch?v=opmD_nHQEuY](http://www.youtube.com/watch?v=opmD_nHQEuY)
## Grading America

<table>
<thead>
<tr>
<th>Goal</th>
<th>Aggregate</th>
<th>Distribution</th>
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<tbody>
<tr>
<td>Personal Safety</td>
<td>A-</td>
<td>B-</td>
</tr>
<tr>
<td>Health</td>
<td>A-</td>
<td>C</td>
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<tr>
<td>Free Speech</td>
<td>A</td>
<td>A</td>
</tr>
<tr>
<td>Free Choice</td>
<td>A</td>
<td>A</td>
</tr>
<tr>
<td>Economic Opportunity</td>
<td>A</td>
<td>C</td>
</tr>
<tr>
<td>Clean Environment</td>
<td>A-</td>
<td>B-</td>
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# Poverty in the U.S., 2013

<table>
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<tr>
<th>Ethnicity</th>
<th>Millions</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Black</td>
<td>10</td>
<td>27%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>13</td>
<td>24%</td>
</tr>
<tr>
<td>Other</td>
<td>4</td>
<td>14%</td>
</tr>
<tr>
<td>White</td>
<td>19</td>
<td>10%</td>
</tr>
<tr>
<td><strong>Total for US</strong></td>
<td><strong>46</strong></td>
<td><strong>15%</strong></td>
</tr>
</tbody>
</table>
3 Values for Every Society

Equality

Order

Freedom
Three Organizing Values

- TA’s moderate discussion and get a vote
- Each group must choose using majority vote in their group, on the basis of what should be the order in terms of priority.
  1) Equality, order, freedom
  2) Equality, freedom, order
  3) Freedom, equality, order
  4) Freedom, order, equality
  5) Order, equality, freedom
  6) Order, freedom, equality
Reminder

• No Late Papers accepted! Paper due 12/8 by 12:45PM!

• All new TAs must stay after class is dismissed on Friday